

Trends in Virtualized Security

1. What are the primary issues your IT organization has to address within the next 18 months? (Check all that apply):

Reducing costs Improving network performance Reducing server sprawl
 Bringing more apps to the cloud Innovating for competitive advantage Improving data security
 Reducing headcount Other: _____

2. To what extent has your organization embraced virtualization? (Check one):

This really doesn't apply to us; not here We've virtualized most of our IT environment
 We're evaluating the benefits We're completely virtualized
 We're in the early stages of virtualizing some of our IT environment

3. To what extent have you virtualized these IT elements?

Server: No plans Planned <6 mo's Planned >6 mo's Early stages Done Mature stage
Desktop: No plans Planned <6 mo's Planned >6 mo's Early stages Done Mature stage

4. Which virtualization platforms are currently in use? (Check all that apply):

VMware MS Virtual Server Xen UNIX partitioning Storage Network
 Other: _____

5. Which security solution do you use to protect your server and/or desktop virtualization?

McAfee Symantec IBM Trend Micro Other: _____

6. How important is it that your virtualized server and/or desktop have the following solutions?
(Rate 1 to 5, 1 = not important, 5 = critically important):

	1	2	3	4	5
Anti-malware	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Intrusion detection/protection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Firewall	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Web application protection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Integrity monitoring (file, hypervisor, etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Log inspection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Encryption	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

7. When selecting security solutions for your virtualized environment, how would you rate these features?

	Nice to Have	Very Important	Must Have		Nice to Have	Very Important	Must Have
High availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Supports Virtual patching	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
High performance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Cloud-based	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Addresses data breach	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Cost-effective	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
PCI compliance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	Ease of management	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

8a. Do you intend to deploy virtual machines in a cloud computing environment? (Check all that apply):

On-premise private cloud Third party private cloud Public IaaS cloud Hybrid cloud No plans

8b. What is the status of your cloud computing implementation and strategy?

Already in use Early stages of implementation Planned, <6 mo's Planned, >6 mo's No plans

9a. Do you intend to encrypt data on your virtual machines? (Check all that apply):

Yes, in our virtual data center Yes, in the private cloud Yes, in the public cloud No plans

9b. Which encryption solution do you use to protect your data stored in virtual or cloud servers?

Home grown Vormetric SafeNet FreedomOSS Trend Micro enStratus Mezeo
 No Solution Other: _____

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